

# EXPLO AFRIQUE (PTY) LIMITED Company Profile 2022

# EXPLO AFRIQUE



# About Us

**EXPLO AFRIQUE** is a South African based company. It is an authorised commercial explosives dealership and brokerage company and, also an approved transporter of explosives, by the Chief Inspector of Explosives (CIE) of South Africa

We have a network of customers through sub-Saharan Africa, that we supply high quality products from a selected reputable manufactures of explosives and explosives accessories .

#### **Our Core Values**

- Integrity
- Passion and Excellence
- Accountability
- Teamwork
- Openness

#### **Our Vision**

To be a leading in the commercial explosive brokerage company in the multi-mineral sector in Africa, focusing on middle to lower tier mining operators.

#### **Our Mission**

To add value to all our customer by not only supplying quality products, but also transporting and delivery products to them, On Time and In Full (OTIF). We strive to setting a benchmark in operational excellence, enhancing the efficiency and a level of distribution by adopting latest technologies , responsibly managing the HSE and environmental issues, attracting and retaining diversified talent and contributing to the development of local communities



#### 1. INTRODUCTION

EXPLO Afrique (PTY) Limited is a family-owned, explosive brokerage and dealing company established in 2020. One the directors of the company, is qualified mining professional, with over 20 years of experience in the explosives industry. Mduduzi Makhanya has a wealth of experience gained working at an executive level, for some of the major explosive manufacturing and supplying companies both local and abroad

EXPLO-Afrique owns its own fleet of explosives vehicles approved and licensed by the South African Police - Explosive department, under the directive of the Chief Inspector of Explosives (CIE). EXPLO-Afrique has both the Continuous licenses to Export and Transport commercial explosives to varies countries. Our main area of focus has been cross border, mainly the East African corridor, Tanzania being our many supply market

#### 2. BACKROUND

This document seeks to outline business activities of EXPLO Afrique (PTY) Limited .

EXPLO Afrique is also licensed to:

- Purchase and Sell explosives
- Export and import commercial explosives from registered and reputable manufactures
- Transport explosives by mechanical vehicles

#### 3. MANAGEMENT

The company is 100% black owned, by two share holders. The female share holder is 50%.

#### 4. Our Services

In order to explosives stringent conditions and documents must be fulfilled in order to be able to move this type of high-risk cargo, thus very few companies make the effort to obtain the certifications necessary to operate in this area.

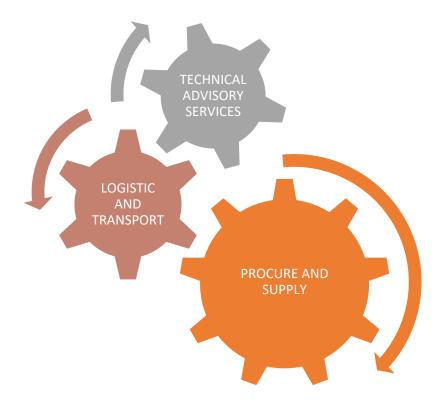
At EXPLO-Afrique, we stop at nothing to offer maximum flexibility service to our customers. Drivers assigned to transport explosives must hold a HAZCHEM certification.

Our trucks and trailers are also inspected by the CIE and must comply with the most stringent requirements.

#### 4.1 PROCURE AND SUPPLY

Based of our industry knowledge , experience and our better understanding of the industry, we position to negotiate better pricing with various manufactures in the explosives market . This benefit thereof is subsequently

passed on to our customers



#### 4.2. LOGISTICS AND TRANSPORT

As we run our own flee of truck, trailer and in a process of acquiring of our mobile tankers, this put us in the better position, as we control one of the main input cost in the in the supply value chain. This enable us to be competitive and give us flexibility in when engaging in any negotiating with our customers

#### 4.3. TECHNICAL SERVICES

#### **Our Technology Partner**



### EXPLO AFRIQUE

## **mine**excellence

EXPLO Afrique has an exclusive distributor or reseller agreement with one of the global drill and blast software developer: Mine excellence

Mine Excellence is a leading technology provider in the end to end blasting technology space globally. Our solution helps in designing, optimizing and analysing how blasts are performing. Our SaaS and Mobile based platforms are designed specifically to benefit the mining industry so that business intelligence is provided in the hands of the average blaster, blast supervisor and even the senior mine management.

Innovative technology that makes the use of the latest innovations of GIS, Drone data and optimization algorithms. MineExcellence platform can result in significant benefits operationally and eliminate potential risks/problems during mining operations such as drilling and blasting. The platform is currently used by Tier-1 large mining company's cross mines, small mining companies at individual mines and drilling and blasting contractors around the world.

#### **5. OUR CURRENT ACTIVITIES & FLEET**

#### 5.1. Procure and Supply



5.2. Package Explosives - Transport



#### 5.3. Bulk Emulsion - Transport



Our fleet of trucks are fitted with global position system.

This enable us to track the following:

- Location Determining a position of the product we carry.
- **Navigation** Getting from one location to another.
  - **Tracking** Monitoring the product and the movement.
- Driver Behaviour Monitor the driver behaviour on the road, this enables to ascertain the safety of our personnel, trucks and the product which is being transported